

# WHY ARE MANY OF OUR BUYERS EX MOTORHOME/BUS OWNERS??

## FINANCIAL

- Less capital is tied up in a brand new 4X4 Double Cab Ute & 5<sup>th</sup> Wheel combo (\$91,000-\$146,000) - compared to a new Motorhome
- Why have an expensive motorhome/bus parked idle for much of the year? Most people use their double cab Japanese Ute as their everyday drive vehicle. They are economical, safe, comfortable, and drive like a car.
- Why for similar money, purchase some high mileage, ex-Rental cast off?
- WoF's compared to CoF's - less cost and hassle.  
(first six years of WoF's are annual inspections)
- No 'Road User Charges' (RUC) on HRV 5<sup>th</sup> Wheels.
- Fuel economy of a diesel Japanese Ute is good even when towing a HRV 5<sup>th</sup> Wheel.
- Generally Utes are far cheaper to work on than buses/motorhomes. 'Charge out rates' are typically cheaper for Japanese Utes, as most mechanics can handle jobs that on a bus or motorhome would require a specialized truck mechanic.
- When your Ute gets old/high mileage or you just want a change of 'wheels', you can update your Ute, and keep your favourite holiday home.
- It is usually the mileage and mechanical repair costs that depreciate a motorhome/bus so rapidly. Note that caravans historically have trended up in value.

## SAFETY

- With a double cab Japanese Ute you have five forward facing belted seats.
- Most new Japanese Utes have airbags.
- Modern Japanese Utes have very effective crumple zones, whereas forward control motorhomes/buses have less protection.
- 4WD Utes enable you to park on grass campsites and most DOC camps. To exit slippery, dewy campsites just put your Ute into 4WD.
- A Ute with a 5<sup>th</sup> Wheel is very stable and drives like a single vehicle, but conveniently bends in the middle for manoeuvring. There is no 'fish tailing' like a caravan. Quick separation and good handling – the best of both the caravan and motorhome worlds!

## CONVENIENCE

- Quick 3 minute separation of Ute and 5<sup>th</sup> Wheel – much easier and quicker than having to pack everything away to take a trip to the shops.
- Most motorhomes/buses cannot fit in a typical parking space whereas a Japanese Ute will fit anywhere a car can.
- Spacious bedroom compared to a cramped cab-over.
- Guys - you don't have to leave your wife on a deckchair in an empty campsite when you drive down to the 'club' to catch up with your mates.
- Wives - you can take the Ute and have a leisurely shop while leaving your hubby at the 5<sup>th</sup> Wheel for a snooze.



Christchurch (03) 3498022  
Napier (021) 457566  
Auckland (021) 538738  
[www.HodgeRV.co.nz](http://www.HodgeRV.co.nz)